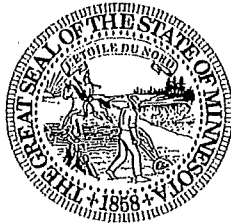


STATE OF MINNESOTA



TIM WALZ
GOVERNOR

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MAR 04 2019

President of the Senate

NOTICE OF APPOINTMENT

Phillip Mark Sterner

15008 Stevens Ave S
Burnsville, MN 55306
County of Dakota
Congressional District 2

Because of the special trust and confidence I have in your integrity, judgment, and ability, I have appointed and commissioned you to have and to hold the office of:

DISTRICT 15 REPRESENTATIVE

METROPOLITAN COUNCIL

Effective: March 4, 2019

Term Expires: January 2, 2023

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the State Capitol in the City of Saint Paul, March 4, 2019.



Handwritten signature of Tim Walz in black ink.

Governor

Handwritten signature of Steve Pimm in black ink.

Secretary of State

Replacing: Steven T. Chavez

OFFICE OF THE MINNESOTA
SECRETARY OF STATE **STEVE SIMON**

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Application for the position District 15 Rep.

Part I: Position Sought

Agency Name: Metropolitan Council
Position: District 15 Rep.

Part II: Applicant Information

Name: 1960 Phillip Mark Sterner
Phone: (612) 751-2973
Mailing Address: 15008 Stevens Avenue South Burnsville 55306
Email: phill.sterner@gmail.com
County: Dakota
Felony Conviction: No
Mn House District: 56B
US House District: 2
Recommended by the Appointing Authority: False



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Part III: Appending Documentation

Cover Letter and Resume

Type	File Type	
Cover Letter	application/pdf	
Resume	application/pdf	

Additional Documents (.doc, .docx, .pdf, .txt)

Type	File Name
------	-----------

Type	File Name	
Letter of Recommendation	20190109_175437.pdf	
Letter of Recommendation	20190109_175437.pdf	
Letter of Recommendation	sterner-philip-recommendation-clausen-metcouncil.pdf	

Part IV: Optional Statistical Information

Race and Natural Origin: White or Caucasian

Political Party: Democratic-Farm-Labor

Age: 58

Gender: Male

Disability: No

Hispanic, Latino or Spanish origin: No

Part V: Signature

Signature: Phillip M Sterner

Date: 1/9/2019 4:25:21 PM

APPLICANT INDEX

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President of the Senate

PHILLIP M. STERNER

(612) 751-2973 - 15008 Stevens Ave S, Burnsville, MN 55306 phill.sterner@gmail.com

Date: January 8, 2019

TO: Governor Walz, Metropolitan Chair Nora Slawik and the Nominating Committee
From: former State Representative Phil Sterner

RE: Metropolitan Council District 15 Representative

I'm writing to express my interest in working with Governor Tim Walz and Metropolitan Council Chair Nora Slawik as the Representative on Met Council representing District 15. I believe my background as a small business owner and professional insurance agent could serve the new administration well representing District 15.

As a former state legislator - the first Democrat elected in 24 years in the now House District 57B, a former Rosemount City Council member and a small business owner, I possess a unique perspective on the challenges facing our state. I have a long record of community and public service and have demonstrated success in passing legislation, creating state, local and business budgets, managing staff and human resources and negotiating successful compromise. An expert on state and local government, small business, insurance and regulatory issues and numerous environmental and clean water concerns, my diverse background and expertise would be well-suited to this position within the Metropolitan Council and working with the new Walz administration of One Minnesota.

I am skilled in establishing and managing budgets, organizing complex campaigns, project management and facilitating compromise. I have a vast network of professional contacts throughout Minnesota and an ability to collaborate with people of dissimilar points of view. Most importantly, I share Governor Walz's vision of One Minnesota, and like Governor Walz, feel a continuing call to public service that dates back to my work on Governor Perpich's first campaign. It would be an honor to serve during Governor Walz's and Lt Governor Flanagan's One Minnesota and closely with Chair Nora Slawik on the Metropolitan Council to create a One Minnesota that is better for our children and grandchildren.

Again I would be interested in speaking with members of the nominating committee and Chair Slawik about my vision and serving the people of Minnesota. Please feel free to contact me at your convenience. I look forward to hearing from you soon.

Sincerely,

Phillip Sterner

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President, One Minnesota

PHILLIP M. STERNER

(612) 751-2973 - 15008 Stevens Avenue S, Burnsville, MN 55306 phill.sterner@gmail.com

EXECUTIVE SUMMARY

- Former state legislator, experienced advocate for small business, job and economic growth; insurance and commerce issues; local governance reform; transportation; health, veterans and consumer protection; children's health, conservation and clean water issues.
- Small business owner with 38 years professional experience in insurance industry; professionally licensed in several states
- Former Rosemount City Council member responsible for annual city budget of \$ 10 million
- Interested in position in government, nonprofit, or private sector that promotes innovative solutions to public policy challenges

PROFESSIONAL EXPERIENCE

Owner and President, Sterner Insurance

June 1983 to present

Own and operate Apple Valley's oldest independent insurance agency, generating revenues of \$3 million in a company recognized for outstanding customer service. Develop new client base, hire and manage staff, administer payroll, create advertising and marketing plans. Current member, past Board of Directors, Professional Insurance Agents of Minnesota; past board member, Region 9 - Independent Insurance Agents of Minnesota.

GOVERNMENT AND PUBLIC SERVICE

State Representative, Minnesota House of Representatives

1/2009 to 1/2011

First DFL representative elected in 24 years to represent District 37B (currently 57B). Vice-Chair, Local Government Division; member State and Local Government Operations Reform, Technology & Elections Committee and Environment Policy and Oversight Committee. Authored new laws to facilitate research and development investments in Minnesota, streamline permitting process for small business start-ups, repair lake water quality, improve city transportation planning and strengthen child protection laws. Successfully developed, authored and secured passage of new consumer roofing insurance reform law now being used as a model for reform in more than 20 other states. Secured capital investment dollars for Minnesota Zoo expansion and facilitated transit development for City of Rosemount.

City Council Member, City of Rosemount, MN

1/2005 to 12/2008

Created and administered annual city budget of \$10 million. Successfully reduced property taxes and improved delivery of city services. Developed comprehensive 25-year guide plan that included city amenities, business and multi-use housing development. Represented City of Rosemount on Cedar Corridor Transportation Improvement Group. Served as city's representative to Board of the Senate to improve city business climate and draw new businesses to region. Facilitated City of Rosemount participation in coordinated Dakota County emergency response center.

Rosemount Park and Recreation Commission

2/1999 to 3/2005

Member of advisory board to city council. Worked with city administrator and staff to develop comprehensive plan for city park facilities, trail systems and recreational programs.

PHILLIP M. STERNER

(612) 751-2973 - 15008 Stevens Ave S, Burnsville, MN 55337 phill.sterner@gmail.com

VOLUNTEER, NON-PROFIT AND PUBLIC AFFAIRS

- Chair, Capital Campaign - *Minnesota Valley Humane Society*
- Ambassador - *Apple Valley Chamber of Commerce*
- Founder - *Rosemount Athletic Association (RAAA) Youth Tennis Program*
- Coordinator and youth coach - *RAAA*
- Member - *Northern Dakota County Regional Chamber of Commerce*
- Charter member, Membership Committee - *Rosemount Rotary Club*
- President - *Rosemount Elementary Site Council, 3 terms*
- Former Scoutmaster, Merit Badge Counselor - *Boy Scouts of America*
- Leader - *Girl Scouts of America*
- Captain - *Civil Air Patrol*
- *Rosemount Historical Society*
- *Rosemount Area Arts Council*
- *Apple Valley Knights of Columbus*
- *Rosemount Lions Club*
- *Lakeville Optimist Club*

EDUCATION

St. Thomas College, St. Paul, Minnesota

1978-1983

Certified Insurance Counselor (CIC) designation

Continuing education for biannual certification for property and casualty insurance; life and health insurance

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Search Public Officials Reporting

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Statement of economic interest for a public official

Official: Sterner, Phillip M

Login to Follow (<https://logon.cfb.mn.gov/sso/login?returnTo=https://cfb.mn.gov/reports-and-data/officials-financial-disclosure/official/8890>) ➔

Statement last updated: 3/18/2019

Occupation: Insurance Agent

Employer: Sterner Insurance / self-employed

7373 147th St W, # 158

Apple Valley, MN 55124

Positions held

Agency	Position held	Appointment date	Appointment ends	Appointment authority
Metropolitan Council (/reports-and-data/officials-financial-disclosure/agency/40200000/)	Member - District 15	3/4/2019	1/2/2023	Governor
Plumbing Board (/reports-and-data/officials-financial-disclosure/agency/78800000/)	Public Member	3/13/2017	12/31/2019	Governor
House of Representatives (/reports-and-data/officials-financial-disclosure/agency/60200000/)	Representative	1/6/2009	1/1/2011	Elected

Sources of income

Name of source	Relationship to source							
	Director	Officer	Owner	Member	Partner	Employer	Employee	Honorarium
M. W. Sterner Agency, Inc. DBA: Sterner Insurance Agency		✓	✓			✓	✓	
Metropolitan Council				✓				

Business or professional activity categories

Business or professional activity category Engaged as employee Engaged as contractor

Business or professional activity category	Engaged as employee	Engaged as contractor
Administrative and Support Services		✓
Insurance agents, brokers, & related activities	✓	✓

Securities

Name of security

M W Sterner Agency Inc

Marcus + Millichap, Inc.

NII Holdings, Inc.

Real property

None reported

Pari-mutuel horse racing interests

None reported